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Message from Board of Directors President Joe Keyes



On behalf of the Board of Directors, I welcome you to the 2019 Ontario Construction Secretariat (OCS) AGM & Conference.

As an OCS Board member, I continue to be impressed with the hard work and commitment put forth by OCS on our behalf. For 26 years, the OCS has quietly and confidently built a reputation as a leader in construction-related research and is an effective voice in advocating for the unionized construction industry.

The OCS also plays a vital role in supporting our labour-management partners. Over the past year, many of our stakeholders utilized OCS resources such as the Collective Bargaining Toolkit, Collective Agreement Library and the ICI Collective Bargaining Bulletin as we sat down with our partners to negotiate new contracts. Having current and accurate data at our fingertips is crucial to building strong relationships and negotiating fair and forward-looking agreements.

I look forward to this conference and am confident you will find a number of key take-aways that will enhance our partnerships and contribute to building a stronger unionized construction industry in Ontario.

Message from the Chief Executive Officer Robert Bronk



Welcome to the beautiful Blue Mountain Resort! We have an exciting and thought-provoking agenda planned for you and I hope you take advantage of this opportunity to network and learn from your colleagues in the industry.

Last year we celebrated our 25th Anniversary and reflected on our growth as an association and an industry. The OCS and our labour-management-government stakeholders have a lot to be proud of, but we are not content to rest on our laurels. Focusing on our research mandate, our 2019 work plan had strong research undertones ranging from demographics and diversity, to the union safety effect, to the impact of the underground economy. Please take a few minutes to review our accomplishments in the pages that follow.

Our team is proud of the work we have done and the partnerships we have grown and developed over the past year. Much of this growth is due to you – our industry partners – who have supported us at our events and with our research initiatives. Thank you for your hard work and commitment and I look forward to working with all of you as we move into 2020.

Ontario Construction Secretariat in the Field









TOP LEFT: Jim Wright, Larry O'Neal and Scott Wood at the Hamilton-Brantford Building & Construction Trades Council charity golf tournament.

TOP RIGHT: Hammer Heads group photo at the 2019 State of the Industry & Outlook Conference (SIOC). BOTTOM LEFT: OCS Booth at Future Building Ottawa 2019.

BOTTOM RIGHT: Participants at the Kickass Careers booth at Future Building Ottawa 2019.











TOP LEFT: Mike Yorke with the Hon. Monte McNaughton, Minister of Labour. TOP RIGHT: Reg Pearson, Jerry Meadows, Dayna Firth and Mary Incognito at the OCS 25 Year Anniversary Gala Dinner. CENTER LEFT: Robert Bronk, Joe Keyes and the Hon. Laurie Scott, Minister of Infrastructure. CENTER RIGHT: OCS staff at the IBEW/ECAO golf tournament.

BOTTOM: OCS attends Skills Ontario Summer Camp, Humber College.







TOP LEFT: Participants at UA Pipe Trades Booth at Future Building 2019.
TOP RIGHT: OCS Booth at the Make Your Future Event.
BOTTOM: 2019 State of the Industry and Outlook Conference (SIOC).







TOP: OCS Staff visit the masonry lab at F. J. Brennan Catholic High School in Windsor.

BOTTOM LEFT: OCS Staff, 2019 State of the Industry and Outlook Conference (SIOC).

BOTTOM RIGHT: Jim Wright with Jagmeet Singh, Leader of Canada's New Democratic Party at the Canadian Building Trades Conference.

Research Highlights

Research is the foundation of the Ontario Construction Secretariat and the 2019 research agenda illustrates the diversity and depth of our research interests and deliverables. Here is a quick synopsis of what has been keeping us busy.

Economic and Construction Industry Trends

With the ICI Collective Agreements expiring in April 2019, OCS distributed the Collective Bargaining Toolkit in late 2018 with regular updates to the data available on the OCS website. As bargaining progressed, The OCS distributed Collective Bargaining Bulletins to our stakeholders to ensure all parties had current information as labour and management ratified new collective agreements.

More than 200 stakeholders from Ontario's unionized construction industry attended the OCS's 19th Annual State of the Industry and Outlook Conference on March 7, 2019. Highlights of the conference included BMO's chief economist Douglas Porter, pollster Nik Nanos, and discussions of construction labour market conditions, the Canada Infrastructure

Bank, and the Gordie Howe International Bridge. This conference also provided a forum to present highlights from the OCS's Annual Contractor Survey.

Underground Economy

The OCS has been documenting and advocating against underground activity in the construction industry since 1995. A new report, *The Underground Economy in Ontario's Construction Industry: Estimates of the Revenue Losses to Governments*, was commissioned by OCS and released in May.

The report estimates that the underground economy in Ontario's construction industry resulted in revenue losses to governments and government agencies in the range of \$1.8 to \$3.1 billion annually during the 2013-2017 period. This represents an increase of approximately 30 per cent over the estimated revenue losses for the 2007-2009 period.

The Union Advantage

This year we started the process to update the Union Safety Effect study. Back in 2015, OCS partnered with the Institute for Work & Health (IWH) to research the potential of a union safety effect in Ontario's construction industry. That research revealed Ontario's unionized construction industry was 23% safer than the non-union in terms of lost-time injuries. IWH is now working on an updated version of this study.

Construction Industry Productivity is a difficult topic to tackle with so many different variables impacting productive work on the jobsite. OCS has engaged the Centre for the Study of Living Standards. Dr. Andrew Sharpe and his team are completing a comprehensive review of literature on the union/non-union productivity differential with a focus on the construction industry. Following this review, the research team will explore using micro-data and statistical techniques to assess the impact of unionization on productivity.

The rhetoric was flying earlier this year when Cardus, a faith-based organization closely linked to CLAC, published a report claiming that certain provisions of the Labour Relations Act were increasing the cost of municipal construction projects by 15% or more. OCS worked with John O'Grady and the Ontario and Central Ontario Building Trades Councils to set the record straight. Our report, Just Not Credible: Challenging Claims about Closed Tendering in Ontario, was distributed to municipal government stakeholders. Ultimately, the City of Toronto and the Toronto District School Board opted to maintain their existing bargaining rights with the Building Trades.

Construction Industry Workforce Development

Understanding the demographic and skills characteristics of the unionized workforce is relevant to long-term workforce planning. OCS engaged Prism Economics and Analysis to develop a portrait of Ontario's Unionized Construction Industry from a demographics and diversity perspective. Initial demographics from the 2016 Census will be presented at the AGM. We hope to enhance this analysis by working with individual trades at a much more granular level so they can appropriately plan for the future.



Research & Marketing Partnership Grant

About the Grant

The Ontario Construction Secretariat (OCS) is looking to assist labour and management organizations with research and promotional activities through its Research and Marketing Partnership Grant. Funding will be available for research and/or promotional activities on local, regional or provincial scales.

This grant creates an opportunity for labour and management partners to collaborate and demonstrate the unique value and merits of their partnership. Eligible organizations are encouraged to apply regardless of the scale of research and/or promotional activities.

Areas to consider in a promotional campaign include: target markets, key messages and metrics for assessing the success of the campaign. We encourage all applicants to share the results of their initiative with their own member network as well as with the broader unionized ICI sector.

Eligibility

Applications must be jointly submitted by a labour-management partnership that is affiliated with an Employee/Employer Bargaining Agency.

Such organizations include:

- Employee Bargaining Agencies and Employer Bargaining Agencies
- Local Area Unions
- Union Training Centres
- Union Signatory Contractors or Construction Associations
- Ontario Provincial and/or Local Area
 Building and Construction Trades Councils
- Other affiliated labour and management organizations within Ontario's unionized ICI construction sector

Ready to Apply?

For more information, guidelines and forms regarding the Research & Marketing Partnership Grant, please visit our website at www.iciconstruction.com.



Celebrating 25 Years: 2018 AGM & Conference

The 2018 OCS AGM and Conference was held in Niagara-on-the-Lake in late September. Over two days our labour, management and government stakeholders had numerous opportunities to network and engage with each other. The event was also a celebration of 25th anniversary of the Ontario Construction Secretariat and its proud history of research and advocacy.

The event began with motivational TedTalks speaker Chris Cummins, who inspired us to "think bigger" and "act bigger" while also encouraging us to develop a personal and organizational "GPS" to take us where we want to be. Shifting gears to focus on growing union market share, OCS Director of Research Katherine Jacobs facilitated a discussion with Marc Arsenault (Ironworkers District Council of Ontario) and Stephen Callender (President of Bass Installation). Marc and Stephen spoke about their partnership and how they support each other in successfully bidding new work opportunities.

Exploring the impact of Mega Projects on union market share, a panel of labour and management stakeholders discussed the pressures mega projects place on the broader marketplace. Topics also included the social impact on workers, recruiting and training apprentices, jurisdiction and opportunities for adapting collective agreements for different types of work.

The 25 year anniversary was highlighted with a gala dinner which gave special recognition to three of the longest serving board members, Patrick Dillon, Reg Pearson and Jerry Meadows. In the audience were several special guests that were also acknowledged for their dedication to the OCS over the past 25 years.

Wrapping up the conference was greetings by the Honourable Laurie Scott, Minister of Labour at that time, followed by a presentation by Paul Wells, Sr. Editor for MacLean's Magazine. Paul then went on to moderate a lively political panel discussion sponsored by Navigator Ltd. featuring Amanda Galbraith, Colin Macdonald and Sally Housser.



State of the Industry & Outlook Conference

On March 7th 2019, the Ontario Construction Secretariat hosted the 19th Annual State of the Industry and Outlook Conference at the Metro Toronto Convention Centre. This informative and well-attended half-day conference featured industry experts unraveling economic indicators and providing insight on where the construction industry was heading in 2019.

Minister of Infrastructure at the time. Douglas Porter, Chief Economist and Managing Director, BMO Financial Group delivered the economic keynote address at the conference which focused on the challenges facing Ontario's economy and what to expect from the vear ahead. OCS CEO Robert Bronk moderated a fireside chat with John Casola and Charles Todd of the Canada Infrastructure Bank where they discussed the use of public-private Katherine Jacobs, the Secretariat's Director of Research delivered her annual presentation highlighting the findings from the 2019 Contractor Survey. The Survey is designed to gauge ICI contractors' expectations for their businesses and Ontario's ICI construction industry. The 2019 report showed that 33 per cent of ICI contractors forecasted they will be

busier in 2019 than they were last year. Just under half of contractors expected to conduct the same amount of work as they did in 2018, and only 17 per cent expected to do less. Bob Collins from Buildforce Canada also gave attendees a report on labour markets.

This year's survey also included an in-depth assessment of the impact on Ontario's ICI contractors of perceived skilled labour shortages, and likely remedies to skilled labour shortages that contractors could undertake. Sixty-two per cent of contractors indicated that they had experienced skilled labour shortages in the past three years. When asked to forecast, more than two-thirds of contractors said that they are expecting it to be more difficult to access skilled labour in 2019 compared to last year. Among the potential solutions, the most likely to be adopted by contractors in the coming years include deploying workers more efficiently, using new technologies, hiring more apprentices, and raising wages.

Nik Nanos, Executive Chairman, Nanos Research Group of Companies wrapped up the event with a discussion about symbolism in politics, the impact of technology on public opinion and his book "The Age of Voter Rage."



Future Building Ottawa

Between May 14 and 16, thousands of students from across Eastern Ontario descended on Ottawa for Future Building 2019. From concrete finishing, to virtual reality welding, to bricklaying, to walking a giant iron beam, Future Building provided youth in grades 7-12 a peek into real-life scenarios and exciting opportunities within the construction sector.

Hosted by the Ontario Construction Secretariat, and partnered with Employment Ontario, this year's event featured 26 experiential and educational exhibitors with activities including electrical work, carpentry, and pipe fitting. Future Building, now in its 15th year, has been key in providing students with one-on-one experiences to learn about the cutting-edge technologies and opportunities in the trades. Exhibitors also provided advice and shared experiences about apprenticeships, education and earning potential in the industry.

The OCS received many positive comments by students, teachers and exhibitors alike. Attendees noted how the event showcased the diversity of the trades and the opportunities available to them. Exhibitors and teachers also reported that the hands-on nature of this event made it valuable for all learning styles.

A survey conducted by the OCS during Future Building also returned positive feedback. Among the students surveyed, 65% of students are now more likely to consider pursuing a career in the construction trades due to the event. Nearly 100% of students surveyed said they now have a better understanding of the construction trades and apprenticeship opportunities, while 80% of educators are now more likely to encourage students to pursue a construction trade career.

This year's event also received significant media attention from outlets including the CBC, CTV, the Daily Commercial News and several trade publications. There was also a significant social media engagement with the hashtag "#FutureBuildingON" reaching over 90,000 unique social media users.

The Ontario Construction Secretariat would like to thank its industry sponsors and exhibitors. This event is a success because of them.





351



129



ENGAGEMENT 750



538

REPORT RANGE (AUG 24, 2018 - AUG 23, 2019)

TOP FACEBOOK POST IN TWENTY-NINETEEN

Future Building's 28 hands-on exhibitors allow students to get an understanding of opportunities available in the skilled construction trades. #buildthefuture #bridgethegap #futurebuilding #futurebuildingon #ontario #construction #careers #trades





FOLLOWERS 2000



197



ENGAGEMENT 958



671

TOP TWEET IN TWENTY-NINETEEN

Youth from across the #Ottawa area are coming to Future Building! A 3-day, highly-interactive expo introducing skilled trades to grades 7-12, Future Building is a peek into real-life scenarios and exciting opportunities in the construction sector. #FutureBuildingON #SkilledTrades





177



35



ENGAGEMENT 454



435





496



63





TOP INSTAGRAM POST IN TWENTY-NINETEEN

Today Ontario's Minister of Labour, the Hon. Laurie Scott got to try out some of the many the experiential learning exhibitors at #FutureBuildingON. We expect over 6,000 attendees to come visit Future Building this year in #Ottawa. - #buildthefuture #futurebuilding #bridgethegap #construction #careers #trades

TOP LINKEDIN POST IN TWENTY-NINETEEN

We are pleased to announce that the Hon. Monte McNaughton Ontario's Minister of Infrastructure, will be delivering the opening welcome address at the 2019 State of the Industry and Outlook Conference.

#economicconference @OCSOutlook

OCS Board of Directors

Labour Representatives

Patrick Dillon

Provincial Building & Construction Trades Council of Ontario

35 International Blvd. Etobicoke, ON M9W 6H3 Tel: 416-679-8887 Fax: 416-679-8882 patrick@ontariobuildingtrades.com

Tim Fenton

Ontario Sheet Metal Workers' & Roofers' Conference

1312 Hurontario Street Mississauga, ON L5G 3H3 Tel: 905-278-2280 Fax: 905-278-4109 tfenton@osmwrc.com

John Grimshaw

IBEW Construction Council of Ontario

5090 Explorer Drive, Suite 505 Mississauga, ON L4W 4T9 Tel: 416-674-6940 Fax: 416-674-9541 john_grimshaw@ibewcco.org

James Hogarth

Ontario Pipe Trades Council

400 Dundas Street East, Suite 206 Whitby, Ontario L1N 0K1 Tel: 905-665-3500 Fax: 905-665-3400 hogarth@optc.org

Cosmo Mannella

LiUNA Ontario Provincial District Council

c/o Ontario Construction Secretariat 180 Attwell Drive, Suite 360 Toronto, ON M9W 6A9 Tel: 416-620-5210 csmannella@gmail.com

Joe Redshaw

International Union of Operating Engineers, Local 793

2245 Speers Rd.
Oakville, ON L6L 6X8
Tel: 905-469-9299
Fax: 905-465-4345
jredshaw@iuoelocal793.org

Mike Yorke

Carpenters' District Council of Ontario

222 Rowntree Dairy Rd. Woodbridge, ON L4L 9T2 Tel: 905-652-4140 Fax: 905-652-4139 myorke@thecarpentersunion.ca

Management Representatives

Joe Keyes

Construction Labour Relations Services Inc.

c/o Ontario Construction Secretariat 180 Attwell Drive, Suite 360 Toronto, ON M9W 6A9 Tel: 416-605-8215 jckeyes11@gmail.com

Jim Lyons

Windsor Construction Association

2880 Temple Drive, Suite 100 Windsor, ON N8W 5J5 Tel: 519-974-9680 Fax: 519-974-3854 jlyons@wca.on.ca

Don Marks

Ontario Industrial Roofing Contractors Association

940 The East Mall, Suite 301 Etobicoke, ON M9B 6J7 Tel: 416-695-4114 Fax: 416-695-9920 donmarks@ontarioroofing.com

Jack Mesley

Ontario Erectors Association

41 Hurontario Street, Suite 203 Collingwood, ON L9Y 2L7 Tel: 705-445-9415 Fax: 705-445-9418 jack@ontarioerectors.com

Jodi Travers

Electrical Contractors Association of Ontario

10 Carlson Court, 7th Floor, Suite 702 Toronto, ON M9W 6L2 P: 1-800-387-3226 ext. 3140 F: 416-675-7736 jtravers@ecao.org

Wayne Peterson

Construction Employers Coordinating Council of Ontario

6299 Airport Road, Suite 708 Mississauga, ON L47 1N3 Tel: 905-677-6200 Fax: 905-677-7634 wpeterson@cecco.org

David St. Louis

Terrazzo, Tile and Marble Guild

30 Capstan Gate, Unit 5 Concord, ON L4K 3E8 Tel: 905-660-5094 Fax: 905-660-5706 david@ttmgo.org

Government Representatives

Dayna Firth

Ministry of Labour

400 University Ave., 8th Floor Toronto, ON M7A 1T7 Tel: 416-326-7322 dayna.firth@ontario.ca

Darren Gluckman

Ministry of Labour

400 University Avenue, 8th Floor Toronto, ON M7A 1T7 Tel: 416-212-6333 darren.gluckman@ontario.ca

Mary Incognito

Ministry of Labour

400 University Avenue, 14th Floor Toronto, ON M7A 1T7 Tel: 416-325-3608 mary.incognito@ontario.ca

Secretariat Staff



 $\begin{array}{c|c} Robert & \text{Chief Executive Officer} \\ Bronk & \text{bronk@iciconstruction.com} \end{array}$



Christine | Director of Operations 416.620.5210 X248 | Christinea@iciconstruction.com



Katherine | Director of Research 416,620,5210 X225 | kjacobs@iciconstruction.com



Ashraf Ali Strategic Creative Lead 416.620.5210 X222 aali@iciconstruction.com





| Ian | Research Analyst | 416.620.5210 X241 | ianw@iciconstruction.com



Jim | Event Coordinator 416.620.5210 X226 jwright@iciconstruction.com

Employee/Employer Bargaining Agency List

c/o LIUNA Ontario Provincial District Council

joliveira@liunaopdc.org

Employee	Employer
Arnie Stadnick	Sara Scott
Boilermaker Employee Bargaining Agency	Boilermaker Employer Bargaining Agency
c/o International Brotherhood of Boilermakers	c/o Boilermaker Contractors' Association
astadnick@boilermakers.org	sscott@bcacanada.ca
Tony DiMaria	David Stubbs
Bricklayers Employee Bargaining Agency	Bricklayers Employer Bargaining Agency
c/o BACU, Canadian Office	c/o Ontario Masonry Contractors' Association
tdimaria@bacu.ca	dstubbs@canadamasonrycentre.com
Mike Yorke	Tony Fanelli
Carpenters Employee Bargaining Agency	Carpenters Employer Bargaining Agency
c/o Carpenters Local 27	c/o Construction Labour Relations Assoc. of Ontario
myorke@thecarpentersunion.ca	tfanelli@clrao.ca
Tony Mollica	Tony Fanelli
Cement Masons Employee Bargaining Agency	Cement Masons Employer Bargaining Agency
c/o OPCMIA Local 598	c/o Construction Labour Relations Assoc. of Ontario
tmollica@local598.ca	tfanelli@clrao.ca
 Jack Oliveira	Margaret Taylor
Demolition Labourers Employee Bargaining Agency	Demolition Labourers Employer Bargaining Agency

c/o Ontario Association of Demolition Contractors

mtaylor@oadc.ca

Employee Employer John Grimshaw Graeme Aitken **Electrical** Employer Bargaining Agency **Electrical** Employee Bargaining Agency c/o IBEW Construction Council of Ontario c/o Electrical Contractors Assoc. of Ontario john_grimshaw@ibewcco.org rgaitken@ecao.org Sean McCormick Andy Reistetter Elevator Employer Bargaining Agency Elevator Employee Bargaining Agency c/o Elevator Constructors Local 50 c/o National Elevator & Escalator Association sean@iuec50.ca neea@bellnet.ca Bruno Mandic Noel Marsella Glaziers Employee Bargaining Agency Glaziers Employer Bargaining Agency c/o IUPAT District Council 46 c/o Architectural Glass & Metal Contractors Assoc. taper@dc46.iupat.org noel@agmca.ca Charlie Stuckey David Gardner **Insulators** Employer Bargaining Agency **Insulators** Employee Bargaining Agency c/o Master Insulators' Association of Ontario c/o Heat & Frost Insulators Local 95 david.gardner@insulators95.com charlie.stuckey@miaontario.org **Kevin Bryenton Jack Mesley Ironworkers** Employee Bargaining Agency **Ironworkers** Employer Bargaining Agency c/o Ironworkers District Council of Ontario c/o Ontario Erectors Association jack@ontarioerectors.com kbryenton721@rogers.com Ed Spence Patricia Penney-Rouzes Millwright Employee Bargaining Agency Millwright Employer Bargaining Agency c/o Millwright Regional Council of Ontario c/o Association of Millwrighting Contractors of Ontario espence@millwrightont.com ppenney-rouzes@amcontario.ca Michael Gallagher Tony Fanelli Operating Engineers Employee Bargaining Agency **Operating Engineers** Employer Bargaining Agency c/o Int'l. Union of Operating Engineers, Local 793 c/o Construction Labour Relations Assoc. of Ontario executive@iuoelocal793.org tfanelli@clrao.ca

Employee	Employer
Bruno Mandic Painters Employee Bargaining Agency c/o IUPAT District Council 46 taper@dc46.iupat.org	Andrew Sefton Painters Employer Bargaining Agency c/o Ontario Painting Contractors Association andrew.sefton@ontpca.org
Richard Cocoran Plasterers Employee Bargaining Agency c/o OPCMIA Local 124 local124@idirect.com	Tony Fanelli Plasterers Employer Bargaining Agency c/o Construction Labour Relations Assoc. of Ontario tfanelli@clrao.ca
James Hogarth Plumber/Pipefitter Employee Bargaining Agency c/o Ontario Pipe Trades Council hogarth@optc.org	Brandon Pageau Plumber/Pipefitter Employer Bargaining Agency c/o Mechanical Contractors Association Ontario brandon@mcao.org
Jack Oliveira Pre-Cast Employee Bargaining Agency c/o LIUNA Ontario Provincial District Council joliveira@liunaopdc.org	A.V. Bombini Pre-Cast Employer Bargaining Agency c/o Ontario Precast Manufacturers Association tony@tri-krete.com
Andrew Tarr Refrigeration Employee Bargaining Agency c/o UA Local 787 (Refrigeration Workers) andrew@ualocal787.org	Mike Verge Refrigeration Employer Bargaining Agency c/o Ontario Refrigeration & Air Conditioning Contractors Assoc. mike.verge@oraca.ca
Kevin Bryenton Rodworkers Employee Bargaining Agency c/o Ironworkers District Council of Ontario kbryenton721@rogers.com	Jeff Murray Rodworkers Employer Bargaining Agency c/o Reinforced Steel Institute of Ontario jmurray@stringerllp.com
Tim Fenton Roofers Employee Bargaining Agency c/o Ontario Sheet Metal Workers & Roofers Conference tfenton@osmwrc.com	Don Marks Roofers Employer Bargaining Agency c/o Ontario Industrial Roofing Contractors Assoc. donmarks@ontarioroofing.com

Employee

Епрюуее	Employer
Tim Fenton Sheet Metal Workers Employee Bargaining Agency c/o Ontario Sheet Metal Workers & Roofers Conference tfenton@osmwrc.com	Darryl Stewart Sheet Metal Workers Employer Bargaining Agency c/o Ontario Sheet Metal Contractors Association dstewart@osmca.org
Dale Hawrychuk Sprinkler Fitters Employee Bargaining Agency c/o UA Local 853 dhawrychuk@ualocal853.org	Jo-Ann Gauthier Sprinkler Fitters Employer Bargaining Agency c/o Canadian Automatic Sprinkler Association jgauthier@casa-firesprinkler.org
Tony Mollica Steeplejack Employee Bargaining Agency c/o OPCMIA Local 598 tmollica@local598.ca	Sam Triglia Steeplejack Employer Bargaining Agency c/o Steeplejacks & Masonry Restoration Contractors Assoc. sam@cliffordrestoration.com
Gary Kitchen Teamsters Employee Bargaining Agency c/o Teamsters Construction Council of Ontario gkitchen@teamsters.ca	Andy Pilat Teamsters Employer Bargaining Agency c/o Sarnia Construction Association sca@bellnet.ca
Tony DiMaria Tile & Terrazzo Employee Bargaining Agency c/o BACU, Canadian Office tdimaria@bacu.ca	David St. Louis Tile & Terrazzo Employer Bargaining Agency c/o Terrazzo, Tile & Marble Guild of Ontario david@ttmgo.org

Employer

Hold the Date

State of the Industry & Outlook Conference 2020

The Ontario Construction Secretariat will host its 20th annual State of the Industry & Outlook Conference on Thursday March 5th, 2020 at the Toronto Congress Centre in Etobicoke.

This conference is a must attend event for construction industry professionals who want to hear where the construction industry is headed in 2020. The OCS State of the Industry & Outlook Conference is an informative and well-attended half-day conference where industry experts unravel the economic indicators and assess their impact on Ontario's construction industry.

Let's Connect

Ontario Construction Secretariat 180 Attwell Drive, Suite 360 Toronto, Ontario M9W 6A9

Tel: 416.620.5210

Fax: 416.620.5310

Toll Free: 1.888.878.8868 info@iciconstruction.com www.iciconstruction.com











