## The Arms Race





Benjamin Tal March 2021



### The Three Questions

- How Bad is the winter?
- How strong will the second half of the year be?
- Any scarring?



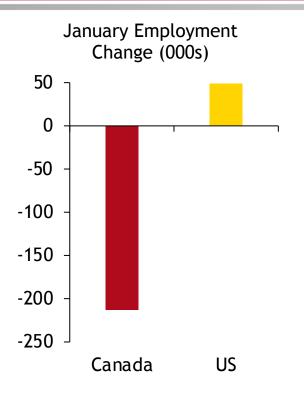
## Biden Light



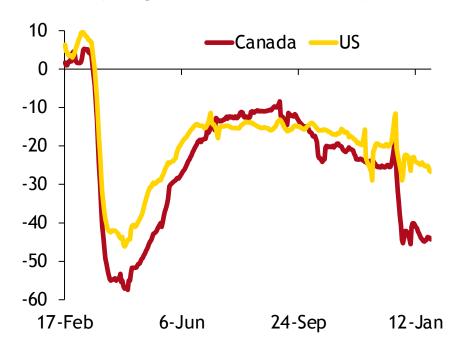
- Covid-19 plan
- Stimulus bill
- Tax Plan
- infrastructure
- Immigration
- Energy sector
- Trade Policy



#### Lives vs. Livelihood



Retail & Recreation Mobility Index (% Chg. Since Start of Pandemic)





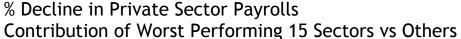
Source: StatCan, BLS, OurWorldinData.org, CIBC

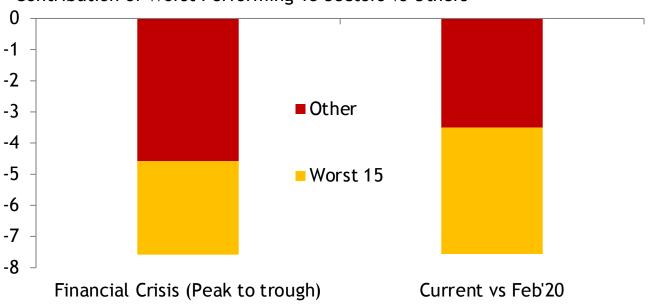
### Canada: Vaccine R-R-R-ROLL-OUT





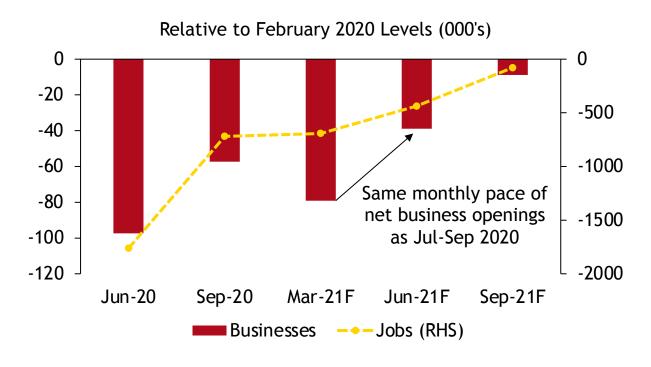
## Very Deep But Relatively Narrow







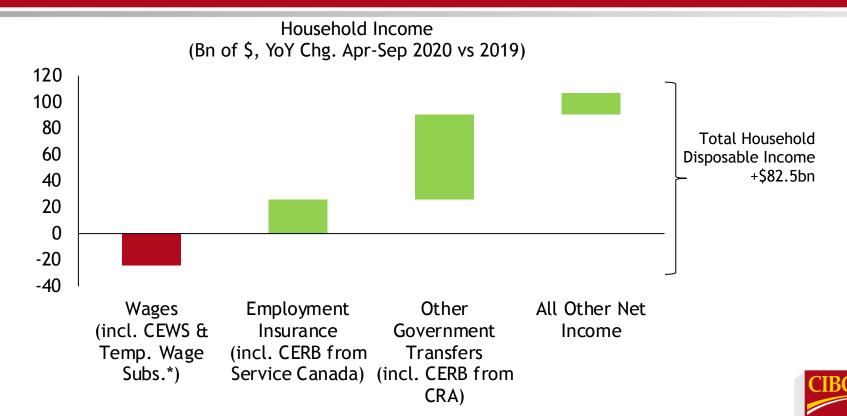
#### Service Biz Recover Fast

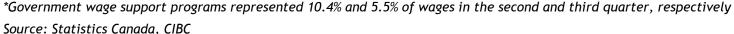


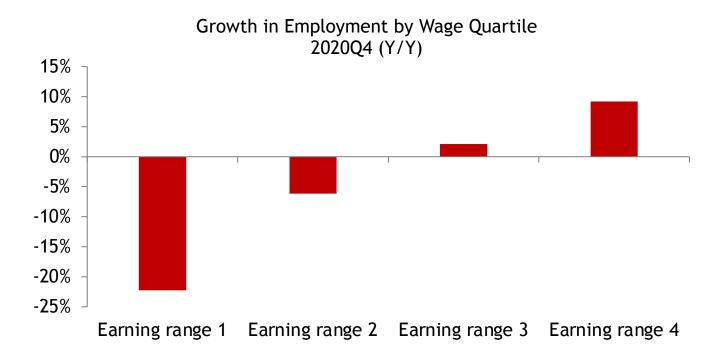


Source: Statistics Canada, CIBC

### **Incomes Well Supported**



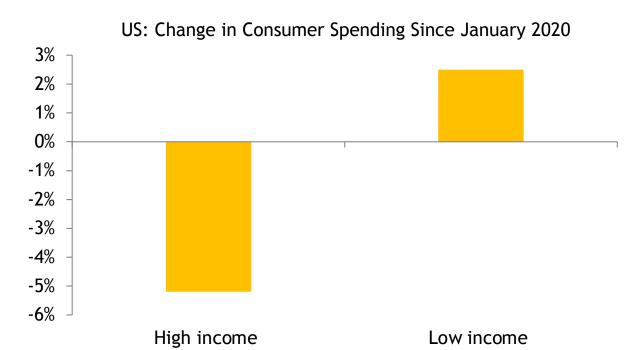






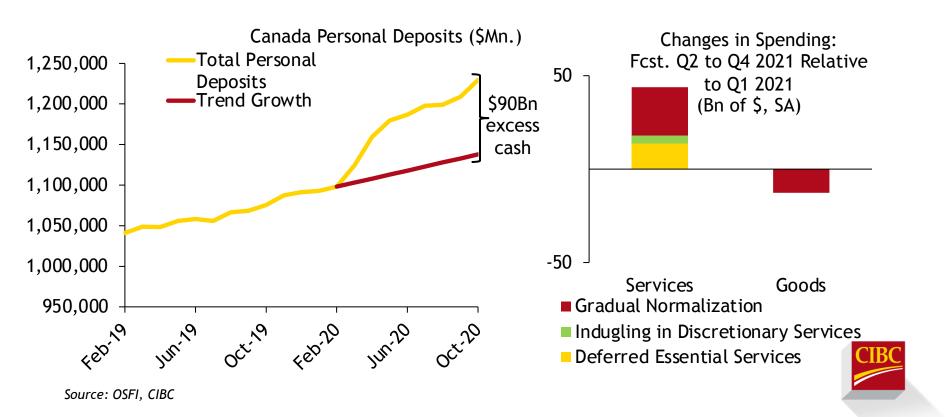
Source: Statistics Canada, CIBC

## Spending Declined Mostly Among High-Income Households





## Canadians are Sitting On a Boatload of Cash (L) Set to Flood into Services in Q2-Q4 (R)



### Oxford Dictionary - Definition of Inflation

#### inflation

noun

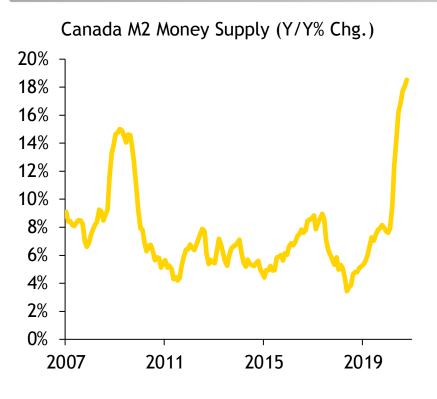
/ɪnˈfleɪʃn/

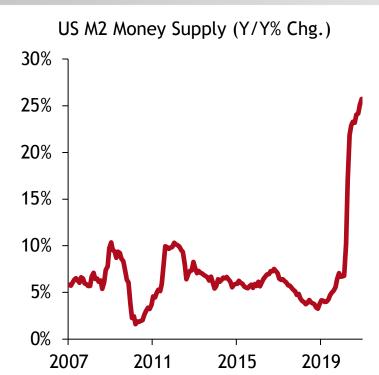
[uncountable]

a general increase in the prices of services and goods in a particular country, resulting in a fall in the value of money; the rate at which this happens; the fight against rising inflation; to control/curb inflation; to reduce/bring down inflation; a high/low rate of inflation; an inflation rate of 3%; Salary increases must be in line with inflation; Inflation is currently running at 3%; rapid/runaway/galloping inflation;



### Remember When We Watched Money Supply Data?

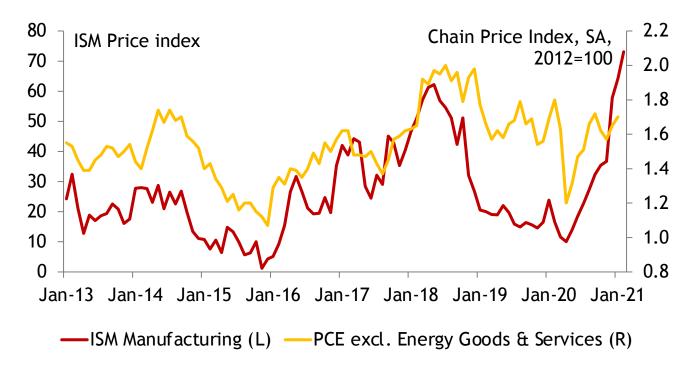








## Core inflation Likely to Rise in Coming Months





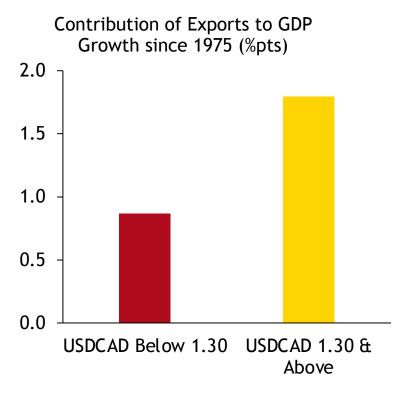
Source: Institute for Supply Management, BEA, CIBC

Curve Control 14





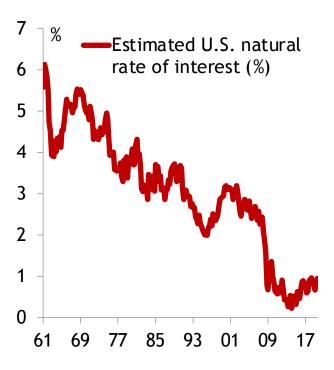
#### There is a Good Reason to be Concerned About A Stronger Loonie

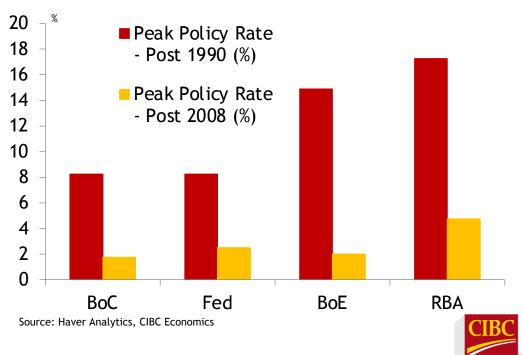




Source: Statistics Canada, CIBC

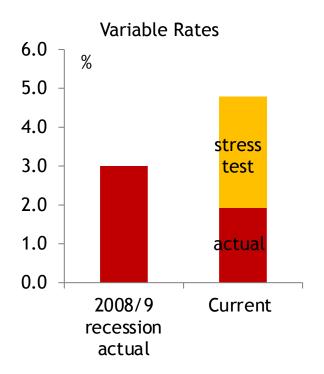
# Bond Sell Off Contained by Low Real Neutral Rate (L) Nominal Peak Policy Rates are Lower These Days (R)

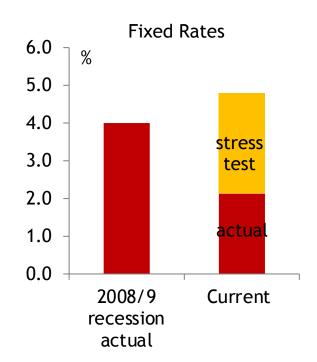


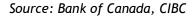


Source: Federal Reserve, CIBC Capital Markets

## Current Stress Test Requirements Bring Qualifying Rates To Higher Levels Than Seen During 2009/09 Recession



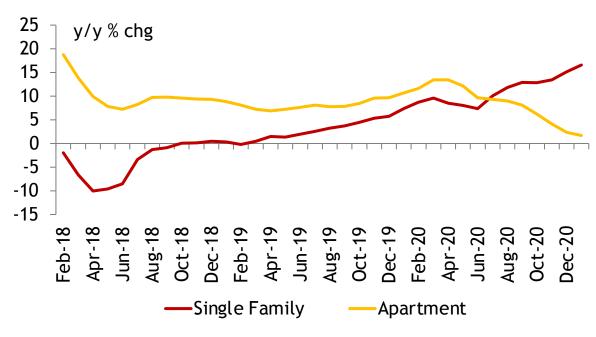






### Low vs. High Rise: A Tale of Two Markets

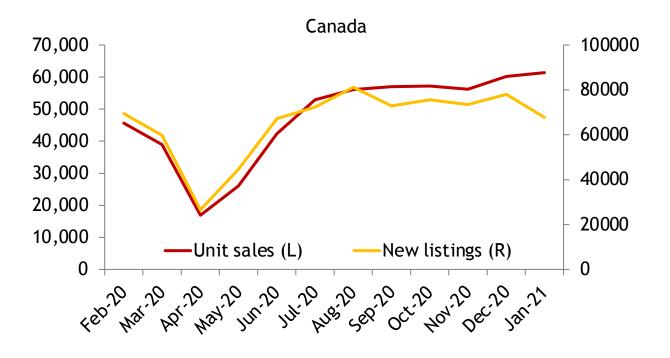






Source: CREA, CIBC

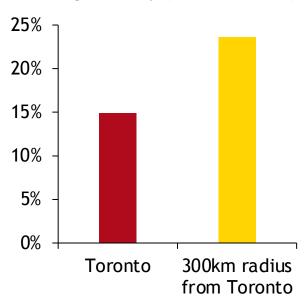
## Resale Housing Market: Limited New Listing



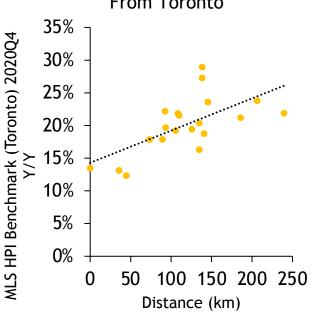


# House Price Inflation Outside of Toronto Has Risen Faster (L); With Houses Further Away Rising Most (R)

MLS HPI Benchmark Price, Single Family (Y/Y, Dec 2020)



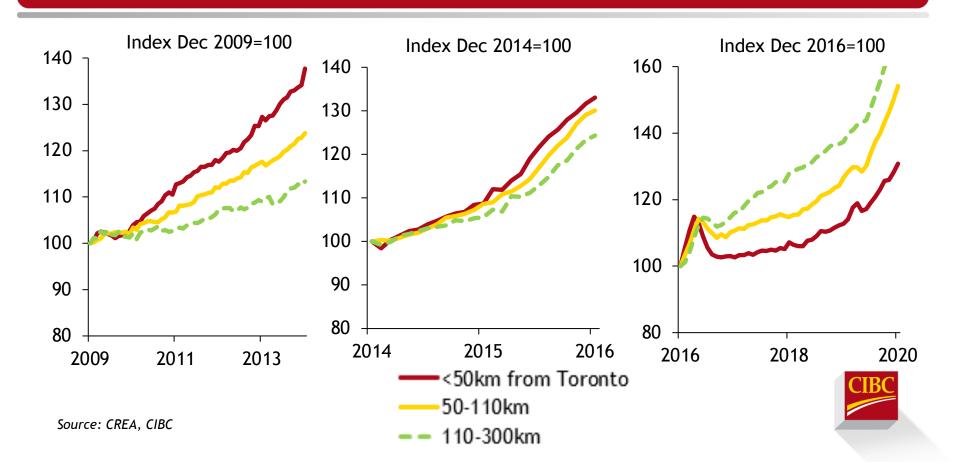
Price Change (Y/Y %) vs Distance From Toronto



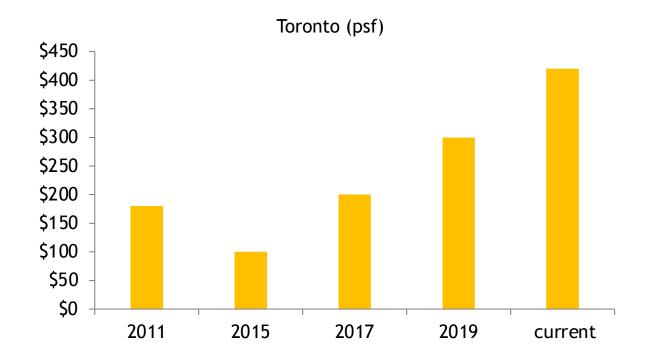


Source: CREA, www.distance.to, CIBC

#### The Evolution of Relative Price Performance



## Gap - New vs. Resale Condo Price

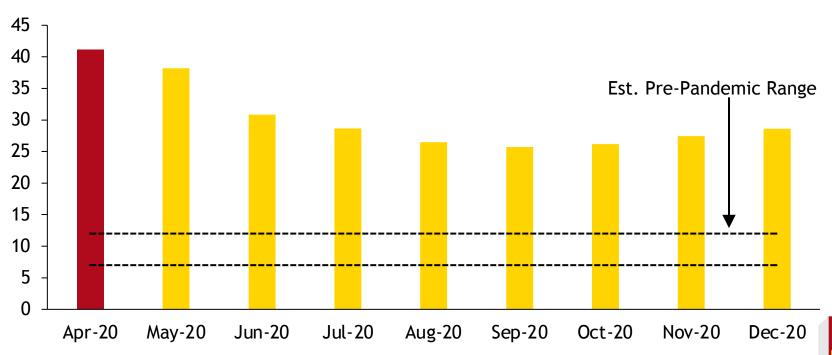




Source: Urbanation, CIBC

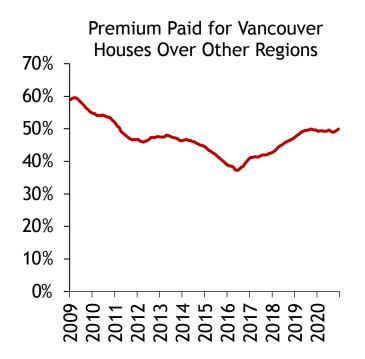
### Working From Home Prevalent At the Moment

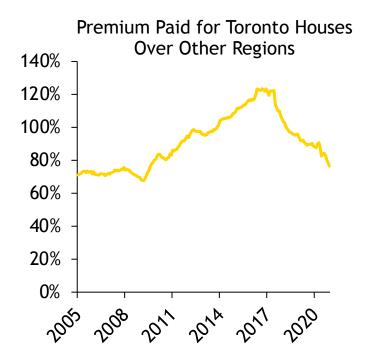




Source: Statistics Canada, CIBC

## Narrowing Gap Between Vancouver and Locales Further Away Reached Resistance in 2016 (L); Toronto Might Be Heading This Way (R)

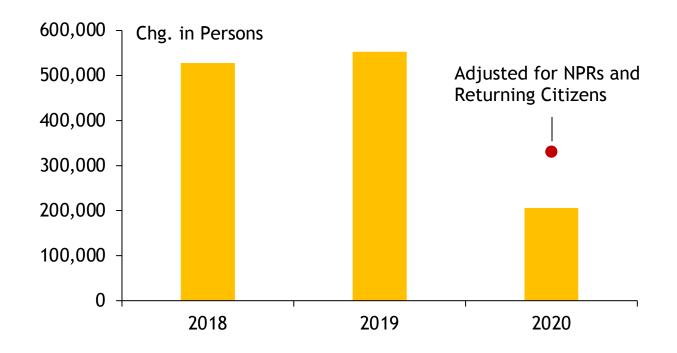






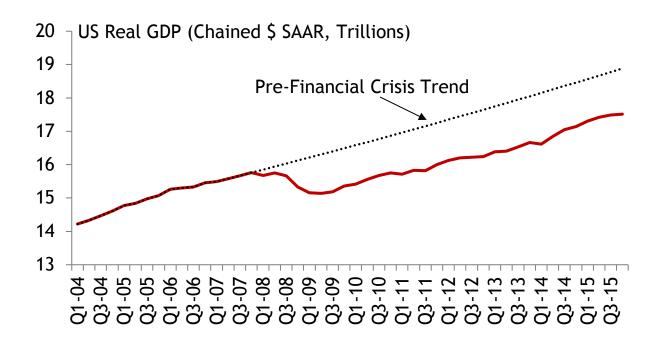
Source: CREA, CIBC

## Population Growth Numbers Not As Bad As Feared After Adjusting For Non-Permanent Residents and Returning Citizens





## Scarring?





Source: BEA, CIBC

**New York** 



London



**Toronto** 





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