# 20 OCS YEAR 24 IN REVIEW





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# **JODI TRAVERS**

As I conclude my second year as President of the OCS Board of Directors, I'm pleased to reflect on the substantial progress we've made together.

Earlier this year, the Board, in collaboration with OCS staff, developed a comprehensive Strategic Plan to guide the Ontario Construction Secretariat through 2027. This plan outlines our vision, mission, core values, standards of excellence, and our legislated mandate.

Moving forward, the OCS remains steadfast in its commitment to fostering strong labour-management relationships, advancing industry knowledge, and promoting the unique advantages of the building trade unions and their contractor partners.

To ensure our research remains impactful, we're developing a 3-year research plan under the guidance of an industry-representative advisory committee. We'll continue to share valuable research and insights to enhance industry capacity and knowledge.

We encourage everyone in our industry to actively participate in our research initiatives. By sharing your knowledge and insights, you'll help ensure that our work remains relevant and impactful. As a tripartite organization funded by the industry, OCS is uniquely positioned to tackle challenging research projects.

In addition, we'll continue to strengthen industry relationships through events like *Connections & Cocktails* and educational initiatives such as the *Fundamentals of Construction Labour Relations Course*.

I extend my sincere gratitude to our members, partners, and stakeholders for their unwavering support and participation. Thank you for your continued commitment to the Ontario Construction Secretariat. I look forward to another year of collaboration, achievement, and progress together.



#### **ONTARIO CONSTRUCTION SECRETARIAT**

# **STRATEGIC PLAN 2024 - 2027**



## **Vision**

Contractors partnered with building trade unions are the preferred choice for industrial, commercial and institutional construction.



# **Mission**

Inspire industry leaders to work as partners to strengthen labour-management relationships, build industry knowledge and awareness, and promote the building trade union advantage.



## Standards of Excellence

As a joint labour-management organization, the OCS is uniquely positioned to address industry issues and foster strong partnerships resulting in innovative solutions to enhance the competitive position of Ontario's unionized ICI construction industry. OCS research initiatives adhere to the following:

- Research ethics standards and best practices
- Clearly articulated research goals and methodologies
- Unbiased and data-driven research
- Focused on outcomes



#### Values

- Integrity
- Credibility
- Communication
- Collaboration
- Partnership
- Knowledge



# **Strategic Pillars**



Research That Matters



Collaborate: Strengthen The Network



Communications: Knowledge To Build On



A Best-in-Class Association: Effective Governance

# **RESEARCH THAT MATTERS**

Over the past 30 years, OCS has met industry needs by providing thoughtful and unbiased insights about Ontario's construction industry. This is achieved through regular Economic Bulletins, Collective Bargaining Resources, an online library of ICI sector Collective Agreements, a member database of various ICI sector wage details, the annual State of the Industry & Outlook Conference, and in-depth research on topics exploring and documenting the union advantage.

We look forward to your continued engagement with our Research agenda as we work to implement the 2024-2027 OCS Strategic Plan and deliver on our mandate to undertake Research That Matters and ensure all stakeholders are aware and benefit from this work.

# **New Project Highlight - Market Intelligence**

In early 2024, the OCS Board of Directors approved a new research initiative that will fill a gap in our understanding of the ICI construction sector, its various

market segments and the share of work carried out by unionized contractors and their labour partners. OCS has engaged Prism Economics and Analysis to develop a model that will allow us to assess and monitor union market share at the trade, regional and market segment level. Through collaboration with our labour and management partners, this market intelligence will provide valuable insights into Ontario's construction market. Work is well underway, and we expect to start sharing preliminary results and findings in the near future.

This initiative is not just about defining a single or even multiple market share numbers. Through this work, we want to be able to identify opportunities and vulnerabilities to equip stakeholders with the knowledge they need to adapt, be nimble and grow. This market intelligence can be a key component in enhancing union market share and building a strong unionized construction industry in Ontario.

#### **2024 PUBLISHED REPORTS**



Contractor Survey



Project Labour Agreements in Ontario: An Assessment of 25 Years of Negotiating Under the OLRA



Certification Activity in the Ontario Construction Trades: Evidence from OLRB and Construction Certification Survey Data



2022 ICI Sector Post-Bargaining Survey Final Report

# **Economic Bulletin Highlights**

#### Construction Labour Market

Employment in Ontario's construction industry soared over the last few years as the economy bounced back from the pandemic and investment in non-residential construction continued to climb. In 2023, the annual average employment peaked at an astounding 596,000 workers. As we entered 2024, labour market conditions started to moderate. As the economy cooled in the wake of interest rate hikes, employment came off record highs and unemployment rates have been edging upwards. Furthermore, the construction sector has seen the building construction job vacancy rate drop from 6.6% in 2022 to an average of 3.5% in the second half of 2024.





# **Collective Bargaining 2025-2028**

It's hard to believe another round of collective bargaining is upon us. The OCS is actively preparing to ensure you have the information you need for fulsome and productive conversations at the bargaining table. Be sure to bookmark the OCS Members' Site which will be your one-stop-shop for economic and construction market trends and outlooks. You will also find all 25 ICI sector collective agreements on site and be able to easily compare hourly rates and total package wage data from 2007-2024.

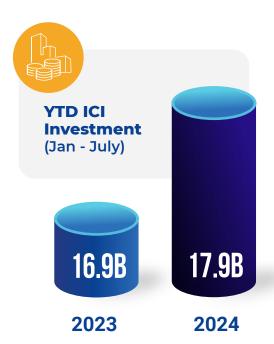


Scan this code to visit the OCS Members' Site

Sign Up Today!

#### ICI Sector Investment

Investment (an indicator of current construction activity) was relatively steady throughout 2023. In 2024, the commercial sector started to show signs of slowing down. Year-to-date commercial investment dropped to \$8.64B, down -5.4% versus the same period in 2023. The slowdown in commercial sector coincides with consumers tightening their budgets in the face of a slower economy, high interest, and high household debt. Industrial and institutional sector investment are showing greater strength in the 2024, up 16% and 24% respectively over the same period (January-July) last year. Institutional sector investment in particular set a few new records along the way.



#### Inflation

After peaking at 6.8% in 2022, Ontario's inflation rate is now virtually at the 2% target of the Bank of Canada. The biggest contributors to inflation continue to come from rent and mortgage interest.

As for raw material and industrial product price inflation, lumber and other wood products prices have moderated to smaller year-over-year decreases after experiencing wild upward swings during the pandemic and significant drops throughout 2023. Energy and petroleum product inflation changed course, ending the 13-month streak of negative inflation (volatility which was also reflected in the consumer price index), before dropping 12.5% year over year in July. Fabricated metal products and construction materials and plastic and rubber products experienced small annual declines in late 2023 and early 2024 (typically around 1-2%).

"After peaking at 6.8% in 2022, Ontario's inflation rate is now virtually at the 2% target of the Bank of Canada."



#### Outlook for 2025 and Beyond

According to an average of forecasts (RBC, BMO, Scotiabank, National Bank of Canada, and Conference Board of Canada), GDP is expected to grow by a meagre 1% in 2024 and rise to 1.8% in 2025 as the Bank of Canada gradually cuts interest rates and economic activity picks up. Inflation on the other hand, looks to pencil in 2.5% in 2024 before falling to 2.0% in 2025.

Non-residential investment is expected to keep growing over the next 5 years according to the current forecast scenario from BuildForce Canada. Commercial investment is expected to grow from \$7.1B in 2024 to about \$8.5B in 2029; industrial building investment is projected to remain around the \$4.9B mark; institutional investment is anticipated to rise from \$8.3B to roughly \$10.4B.

The already strong demand for construction workers will be further bolstered by increased investment as interest rate cuts spur economic recovery. According to projections by BuildForce, the construction labour force is expected to reach over 688,000 by 2029, with over 342,000 in non-residential construction alone. Given anticipated retirements and enhanced demand, Ontario is projected to have a recruitment gap of approximately 35,500 workers. Consequently, further efforts will be needed to ensure supply keeps pace.



30 Bulletins released



**48**%



8%

October 1, 2023 - October 1, 2024



# **COLLABORATE:**Strengthen the Network

This strategic pillar focuses on fostering strong connections between labour and management stakeholders by hosting engaging events and initiatives. Through these gatherings, we create opportunities for dialogue, relationship-building, and mutual understanding. By bringing together industry professionals in a collaborative environment, we aim to strengthen partnerships, promote open communication, and support a unified approach to addressing shared challenges and goals. Whether through networking events, education, or roundtable discussions, this pillar is dedicated to enhancing industry cohesion and collaboration.

# **Annual General Meeting 2023**

The 30th Annual General Meeting (AGM) and Conference took place on October 4 and 5, 2023, at the JW Marriott in Muskoka. Nearly 100 stakeholders from the unionized industrial, commercial, and institutional construction industry gathered for this annual event. Attendees had the opportunity to hear from engaging speakers, learn about the latest plans and projects from OCS, and celebrate the organization's 30th anniversary. Beyond the formal proceedings of the AGM, the conference also delved into a range of issues vital to Ontario's unionized ICI construction industry.

Setting the tone of the event, Bill Carr, actor and humorist, and known for his work on CBC, keynoted the event with his unique blend of humor offering our audience a fresh perspective on how to achieve sincere and deep dialogue on a level that really matters.

A rigorous panel discussion, with labour and management leaders in the unionized ICI construction industry, followed the opening keynote, and addressed building a vibrant unionized construction industry. This facilitated discussion heard insights and viewpoints with Graeme Aitken, Executive Director, ECAO, Kevin Bryenton, Executive Director of Canadian Affairs,

Ironworkers International, Paul Daly, former Western Canada Regional Manager/Director of Innovation, CRC, and Margaret Taylor, Executive Director, OADC.

Prior to the formal business of the AGM, George Gritziotis, Executive Lead of the Ontario Tripartite Labour Resource Council provided an overview of their *Demand Supply Forecasting Model*.

Our audience then had the chance to learn about Level UP! from Scott Ravary, Manager with the Ontario Ministry of Labour, Immigration, Training, and Skills Development, and Melissa Young, CEO and Registrar at Skilled Trades Ontario. They offered an insightful overview of this initiative which consists of a series of engaging, multi-day career fairs designed to give students in grades 7 to 12 the opportunity to explore Ontario's 140+ trades.

Gorgeous weather and the backdrop of Lake Rousseau during October's changing leaves was a highlight. Lots of opportunities to network and mingle were provided with the cocktail reception, dinner, and a casino night with fabulous prizes.



# 2024 State of the Industry & Outlook Conference

The 24th Annual State of the Industry and Outlook Conference took place on March 7, 2024, at The International Centre in Mississauga, Ontario. The event brought together 263 stakeholders from the unionized ICI construction industry to discuss the industry's direction for 2024. Robert Kavcic, Senior Economist at BMO, opened the event with an economic update focusing on key indicators for the ICI sector. Katherine Jacobs, Director of Research at OCS, shared insights from the Contractor Survey. Michael Lindsay, President and CEO of Infrastructure Ontario, provided an update on major projects in the province. Additionally, Christian Correa and Ryan Martineau from EllisDon presented on the construction of the Thunder Bay Correctional Complex, highlighting the innovative approaches used in the project.

Capping off the event, Nik Nanos, Chief Data Scientist and Founder of Nanos Research engaged the audience with a provocative speech on Artificial Intelligence and How it is Remaking our World. Nik paid special attention to AI threats and opportunities within the construction sector and its alignment with housing, demographic changes, and the political interests of the middle class

This event attracted 82 first-time attendees, 9 sponsors (\$16,500), and a total increase in attendance from the previous year of 14%.





**96%** of survey respondents will return again.

92% of survey respondents will recommend to a colleague/friend/client.

#### 2024 CONFERENCE SPONSORS





















# Fundamentals of Construction Labour Relations Course

The OCS launched its Fundamentals of Construction Labour Relations Course in 2023 and offered two sessions in 2024. This in-person course, held over three working days, provided a foundational understanding of positive labour relations practices in Ontario's unionized ICI construction sector.

The course was developed in consultation with knowledgeable and experienced construction industry professionals. It provides a practical, hands-on experience that participants can take back to their day-to-day professional life to enhance relationships and create a positive labour relations environment in Ontario's construction industry.

Participants engaged with industry experts and their labour and management colleagues as they explored labour regulations, the historical context that created our current labour relations regime and delved into topics such as jurisdictional disputes, negotiations and the duty to accommodate.

Upon completion, participants received a McMaster University Continuing Education Certificate of Attendance and points towards accreditation by Canadian Construction Association's Gold Seal Program.

We believe that in addition to building knowledge, this course helps build stronger relationships as participants engage with each other by discussing and sharing real-life experiences and we are looking forward to continuing to offer the course through 2025.



"Cole has been great, very knowledgeable with lots of relevant experience. He somehow managed to let everyone express their story and experience, but still kept us on schedule. I thoroughly enjoyed the whole course."

- Matt O'Brien, Spring 2024 attendee

"This course should be mandatory under Local Union bylaws to be a local union Business Agent or Representative in the building trades. Best course I have had in over 15 years in the industry."

- John Graham, Spring 2024 attendee

"This was a fantastically useful and encompassing course. I truly felt I learned a lot."

- Anonymous attendee

# **Connections & Cocktails**

The Connections & Cocktails summer social event at Woodbine Racetrack on August 8 was crafted as an opportunity for stakeholders to gather, connect, and enjoy a lively atmosphere with great company, delicious food, and refreshing cocktails. Held in the newly appointed Turf Lounge, the event attracted over 120 industry stakeholders who enjoyed an exciting evening of live horse racing from a private viewing area.

Attendees indulged in a variety of cocktails and culinary delights and had the chance to win several raffle prizes. The event provided a fantastic networking opportunity, allowing stakeholders to reconnect with old contacts and forge new connections.







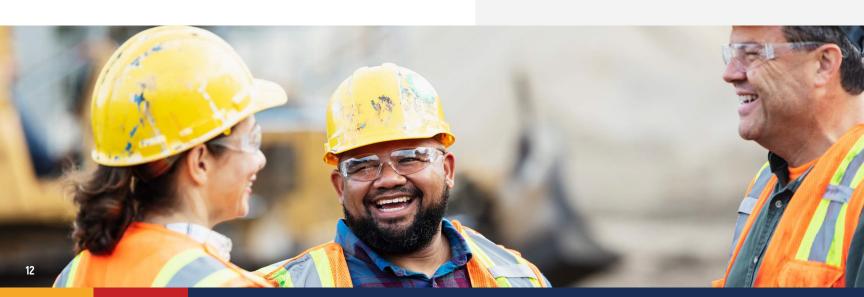
# **COMMUNICATIONS:** Knowledge to Build On

Reliable and accurate communication is crucial for keeping people connected and fostering a sense of community in the workplace. The OCS is dedicated to expanding its engagement and influence while upholding its professional reputation as a trustworthy source of industry news and research.

OCS is committed to enhancing EBA capacity and knowledge by sharing research and best practices, with an increased emphasis on knowledge transfer as outlined in the new strategic plan. By promoting clear and impactful communication, OCS aims to engage with a diverse audience and provide valuable insights to government partners and public policymakers, informing them about industry developments relevant to contractors and their building trade partners.

#### **COMMUNICATION PRODUCTS**

- · Advertising Partnerships
- Breaking News Bulletins
- · Economic Bulletins
- Media Outreach
- Social Media
- · Stay Connected



# **Media Outreach**

OCS has collaborated with Enterprise Canada, a national strategic communications firm, to enhance the visibility and reach of its work. This partnership has enabled OCS to develop an impressive media outreach portfolio. Media outlets have shown a strong interest in featuring OCS research, interviewing senior staff members, and sharing content produced in-house.

#### **5 MEDIUMS**



**Radio** 









Online Newsletters Magazine

# **BREAKDOWN OF MEDIA COVERAGE:**

A breakdown of media coverage for the OCS's annual contractor survey, tracking coverage in March 2024

28

Total

**Media Hits** 

1,845,528









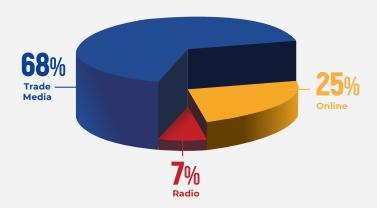
\$67,591

Estimated PR Value

#### **OCS WAS FEATURED IN THE FOLLOWING:**

- · BayToday.ca
- · Building.ca
- · Canadian Occupational Safety
- · Construction Links
- · Daily Commercial News
- · Electrical Business Magazine
- · Electrical Industry News Week
- · Glass Canada
- · Link2Build Ontario
- · Northern Ontario Business
- Ontario Construction News
- · On-Site Magazine
- · ReNew Canada

#### **MENTIONS BY PLATFORM**



# **Stay Connected**

The OCS publishes a weekly e-newsletter, Stay Connected, to keep stakeholders informed about industry news, government activities, events, and other relevant articles and initiatives. Sent to approximately 1,400 recipients each week, Stay Connected boasts an average open rate of 42% over the past year.

#### STAY CONNECTED YEARLY SNAPSHOT

75,890



Sent to approximately 1,400 constituents each week 27,634

STAY CONNECTED

**Total Opens** 

Open 42 %
Rate Industry average 40%

4,760



**Total Clicks** 

Rate 7 %
Industry average 3%

October 1, 2023 - October 1, 2024



Not subscribed to Stay Connected?

Scan the QR Code to sign up.



# **Social Media Spotlight**

The OCS has maintained consistent growth across several social media platforms over the course of the past year. Each platform serves as a crucial medium in which the OCS can share its own work as well as highlight content being created by other stakeholders.



1,529



"A Closer Look at LiUNA 1059: OCS team toured the LiUNA Local 1059 trainingc centre...

**TOP LINKEDIN POST** 





5.8%



**Post Engagement** Rate

AUGUST 30, 2023 - AUGUST 30, 2024



2,241



**Followers** 





Post Engagement Rate

AUGUST 30, 2023 - AUGUST 30, 2024



"The Connections & Cocktails event is in full swing at Woodbine Racetrack!... everyone is networking and placing their bets...#ConnectionsAndCocktails









**Followers** 

45

**5.3%** 



**Post Engagement** 

Rate

AUGUST 30, 2023 - AUGUST 30, 2024

#### **TOP FACEBOOK POST**

"Have you registered for our #SummerSocial event, Connections & Cocktails at Woodbine Racetracks on August 8 yet"





415





**Posts** 

N/A

Post Engagement

Rate

AUGUST 30, 2023 - AUGUST 30, 2024

#### **TOP INSTAGRAM POST**

"Last week we hosted our Annual General Meeting & Conference in stunning Muskoka at the JW Marriot Rosseau. Thank you to all in attendance."



# UNIONIZED ICI INDUSTRY GIVES BACK

Our labour and management stakeholders do more than just construct buildings; they build futures and step up for their communities.

Each year, our industry is committed to enhancing lives through a wide range of philanthropic activities, donating millions in cash, building materials, supplies, and labour to charities both locally and nationally. From fundraising events and food drives to holiday gift collections, scholarships, donations, and volunteering, we are deeply dedicated to giving back. The OCS actively monitors these contributions, recognizing their essential role in making a difference, impacting communities, and supporting those in need.

# Help the OCS Promote the Industry's Charitable Efforts

We are proud to spotlight the collective philanthropy efforts of our labour and management stakeholders. But we need your help. Is your organization planning a golf tournament? Holding a food drive? Collecting toys for a local

charity? We want to hear about it! The OCS continues to build a database of the unionized construction industry's charitable contributions, and we want to hear from you.

Scan the QR code to fill in a quick survey letting us know what events your organization hosts.





Build a Dream Renos for Heros
Good Shepard Ministries Hammer Heads United Way
Shelter Movers Threads of Life De Novo Treatment Centre
Canadian Mental Health Association YWCA Terry Fox Foundation
Luso Canadian Charitable Society MITO Canada Shine Foundation
Easter Seals Juvenile Diabetes Research Foundation Pride at Work
Lions Foundation of Canada Dog Guides Heart and Stroke Foundation
MS Society of Canada Sick Kids Hospital St. Andrew's Dew Drop Inn
Princess Margaret Cancer Foundation Toronto Azzurri Soccer Club
G-Mc's Homies with Extra Chromies Maryvale Children's

KidsAbility Centre for Child Development

**Mental Health Prostate Cancer Harmony in Action** 

Ottawa Food Bank Liberty for Youth Jake's House Feed Ontario

# Where we help:

Community Development, Education, Health, Home and Food Security, Holiday Support, Environment and Sustainability Plus various other local charities





# 20 PHOTO GALLERY









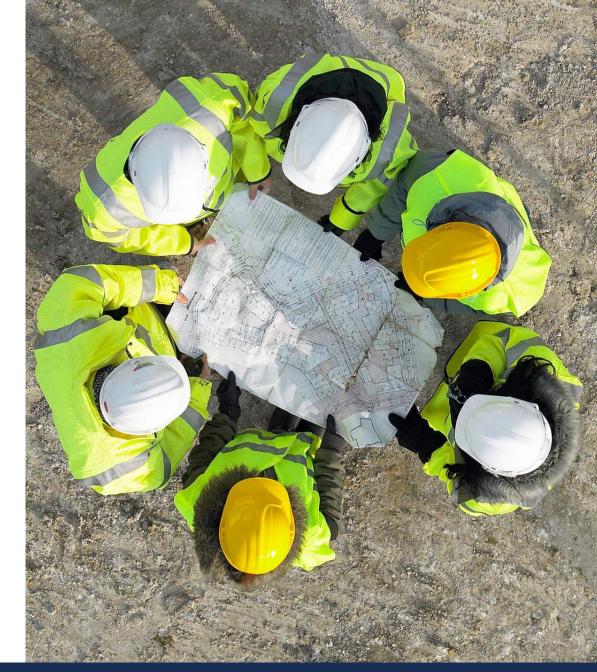








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# **UPCOMING EVENTS**

# Fundamentals of Construction Labour Relations Course

NOVEMBER 18-20, 2024 (FULL) APRIL 22-24, 2025 NOVEMBER 17-19, 2025

DENZELL MEETING SOLUTIONS, TORONTO

# State of the Industry and Outlook Conference

**MARCH 6, 2025** 

THE INTERNATIONAL CENTRE, MISSISSAUGA

# **Annual General Meeting & Conference**

SEPTEMBER 29 - OCTOBER 1, 2025

WESTIN TRILLIUM HOUSE, BLUE MOUNTAIN



For more information, scan the QR code to visit the events page on our website







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